## **Critical Financial Events**

These events are sometimes predictable and but more often unpredictable and random

Vacation Home

Education Expenses

Travel and fun

Disability

Sale of Business

Age 60

Retirement

Inheritance

Leaving a Legacy

Divorce

**Dream Home** 

Sale of Assets

Family Security

Loss of Spouse

New Baby/ Grandchild

Illness







## **Understanding Critical Financial Events**

Your life will have it's own unique pattern

Vacation Home

Education Expenses

Travel and fun

Disability

Sale of Business

Age 60

Retirement

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## **Understanding Risk Management**









## Our Partnership Approach







