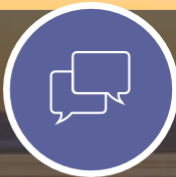


# We Waive Your Child/Grandchild's Fees

## The 25/25 Process

We want to help ensure your adult children/grandchildren start with a firm financial base. As a value-added service available only to our best clients, we will manage investment accounts and waive our advisor fees<sup>(1)</sup> for your adult children and grandchildren under age 25, who's total individual portfolio(s) are under \$25,000<sup>(2)</sup> (excluding RESPs).

### 25/25 Process Steps



Parents or children initiate interest.



Children/grandchildren meet at our office (with parents if desired) to complete an investment profile, account paperwork/transfer forms and review portfolio options<sup>(3)</sup>.



Regular paper statements & on-line access to their accounts.

<sup>(1)</sup> Money management costs, other advisor account expenses excluded

<sup>(2)</sup> All accounts owned by the adult child/grandchild must be held at West End Wealth Planning to be eligible.

<sup>(3)</sup> Choose from our ETF managed portfolios' solutions